

## Message Text

PAGE 01 PHNOM 13487 051156Z

12

ACTION EA-14

INFO OCT-01 ISO-00 AID-20 CIAE-00 DODE-00 NSAE-00 NSCE-00

SSO-00 USIE-00 INRE-00 PM-07 H-03 INR-10 L-03 NSC-10

PA-04 RSC-01 PRS-01 SPC-03 SS-20 ACDA-19 IO-14 EB-11

COME-00 IGA-02 TRSE-00 OMB-01 SCEM-02 DRC-01 ( ISO ) W

----- 041747

O R 051045Z DEC 73

FM AMEMBASSY PHNOM PENH

TO SECSTATE WASHDC IMMEDIATE 4059

INFO CINCPAC

AMEMBASSY SAIGON

AMEMBASSY BANGKOK

AMEMBASSY SINGAPORE

AMEMBASSY JAKARTA

C O N F I D E N T I A L PHNOM PENH 13487

STATE/AID

E.O. 11652: GDS

TAGS: ENGR, CB

SUBJECT: CAMBODIA POL RESUPPLY

REF: (A) PHNOM PENH 13458

(B) PHNOM PENH 13340 (NOTAL)

1. AS INDICATED REFTELS, WE WILL FALL FAR SHORT OF CIVILIAN  
SUPPLY GOALS OF FILLING STORAGE CAPACITY BY DEC31. DETAILS ARE AS  
FOLLOWS IN CM:

	NET	DELIVERIES	DEFICIT/ REQUIREMENTS	SCHEDULED	EXCESS
MOTORGAS	4,518	2,600	(1,918)		
KEROSENE	6,062	3,000	(3,062)		
AUTO DIESEL	16,174	500	(15,674)		
INDUSTRIAL DIESEL	3,131	1,000	(2,131)		
FUEL OIL	9,760	3,800	(5,960)		

CONFIDENTIAL

PAGE 02 PHNOM 13487 051156Z

JP-1	126	0	(126)
AVGAS 100	2,480	1,050	(1,430)
AVGAS 115	300	1,200	900
	42,551	13,150	(29,401)

2. THE DEFICIT INCLUDES RELATIVELY MINOR CONTRACT SHORTFALLS ON THE PART OF CALTEX AND SHELL. HOWEVER, THERE IS A SHORTFALL OF 12,000 CM UNDER THE SUMMIT CONTRACT WHICH HAS DEVELOPED OVER THE PAST FEW MONTHS. THE GKR HAS CABLED SUMMIT TO SEND A REPRESENTATIVE TO PHNOM PENH TO DISCUSS THE FAILURE TO SUPPLY IN ACCORDANCE WITH THEIR CONTRACT. THE CABLE HAS BEEN FOLLOWED BY A LETTER. THERE HAVE BEEN NO RESPONSES TO EITHER COMMUNICATION. THE PRESIDENT-DIRECTOR GENERAL OF TELA KHMER ADVISES THAT IF NO REPLY IS RECEIVED THIS WEEK, HE WILL GO TO BANGKOK TO DISCUSS THE SITUATION WITH SUMMIT.

3. THE MINISTER OF COMMERCE AND THE PRESIDENT-DIRECTOR GENERAL OF TELA KHMER WILL DEPART SATURDAY DECEMBER 8 FOR BANGKOK, SINGAPORE, AND JAKARTA TO SEEK ADDITIONAL POL SUPPLIES. IN SINGAPORE THEY WILL TALKS WITH SHELL ABOUT ADVANCING DELIVERIES UNDER THE CONTRACT AND IN INDONESIA THEY WILL SEEK AN ENTIRELY NEW SOURCE OF SUPPLY.

4. NOTWITHSTANDING THE VARIOUS EFFORTS DESCRIBED ABOVE, WE BELIEVE IT IS URGENTLY NECESSARY FOR THE DEPARTMENT TO CONTACT SHELL, CALTEX, AND ESSO IN THE U.S. A STRONG APPEAL SHOULD BE MADE FOR PRODUCTS IN THE QUANTITIES SHOWN IN PARA 1 ABOVE. IT IS DESIRABLE THAT THESE QUANTITIES BE OBTAINED AS ADDITIONAL AMOUNTS FOR CAMBODIA EVEN ABOVE AND BEYOND CONTRACT AMOUNTS. THE QUANTITIES ARE RELATIVELY SMALL AND WOULD PROBABLY NOT AFFECT THE TOTAL SUPPLY POSITION OF ANY ONE COMPANY BY VERY MUCH. IF THE TOTAL NEED WERE SHARED BY THE THREE, WITH ESSO COMING IN WITH A SMALL NEW SUPPLY CONTRACT (THE FORMER ONE HAS BEEN FULFILLED), THE REQUIREMENT BECOMES EVEN MORE MODEST.

5. IN THE EVENT THAT COMPANIES CONSIDER THEY ARE UNABLE TO PROVIDE ADDITIONAL PRODUCT TO THEIR CONTRACT AMOUNTS, IT SHOULD BE SUGGESTED TO THEM THAT DELIVERY OF THESE AMOUNTS IN DECEMBER COULD AND SHOULD BE CONSIDERED AS ADVANCE DELIVERIES OF CONTRACT AMOUNTS SINCE CONTRACTS RUN THROUGH TO MAY. THE JUSTIFICATION FOR THIS REQUEST WOULD BE THE DESIRABILITY OF CONFIDENTIAL

PAGE 03 PHNOM 13487 051156Z

GETTING AS MUCH PRODUCT UP THE RIVER BEFORE THE RIVER RECEDES TO ITS LOWEST POINT. THIS APPROACH WOULD REPRESENT A FRONT LOADING OF THE BALANCE OF DELIVERIES DUE UNDER THE CONTRACTS.

6. THE CONTRACT AMOUNTS ARE BASED ON THE BASIC SUPPLY CONTRACTS BETWEEN TELA KHMER AND THE COMPANIES. EACH CONTRACT SPECIFIES DELIVERY REQUIREMENTS BY PRODUCT. THE SCHEDULE OF DELIVERY FOR THE CONTRACTS AND THE AVERAGE MONTHLY DELIVERY IS AS FOLLOWS:

PRODUCT	TOTAL	MONTHLY AVERAGE
MO	36,000	3,000
KO	30,000	2,500

ADO	30,000	2,500
IDO	52,800	4,400
FO	66,000	5,500
JP-1	4,320	360
AVG 100	14,400	1,200
AVG 115	6,480	540
TOTAL	240,000	20,000

THE TOTAL CONTRACT AMOUNT BY PRODUCT AND BY COMPANY, AS AGAINST AMOUNT DELIVERED THUS FAR UNDER THE CONTRACTS, AND THE BALANCE IS AS FOLLOWS:

	CONTRACT AMOUNT	DELIVERED	BALANCE
	FOR JUNE 73-MAY 74	THRU DEC 1	REMAINING

## SHELL

MO	15,600	8,505	7,095
KO	12,960	12,363	597
ADO	12,960	6,175	6,785
IDO	35,400	20,354	15,046
FO	43,920	15,805	28,115
JP-1	4,320	1,800	2,520
AVG 100	14,400	6,000	8,400
AVG 115	6,480	2,700	3,780
TOTAL	146,040	73,702	72,338

## CALTEX

MO	3,600	2,092	1,508
KO	3,000	1,893	1,107
ADO	3,000	3,474(MINUS)-	474
IDO	5,280	0	5,280
FO	6,600	2,577	4,023

CONFIDENTIAL

PAGE 04 PHNOM 13487 051156Z

TOTAL	21,480	10,036	11,444
-------	--------	--------	--------

## SUMMIT

MO	16,800	3,975	12,825
KO	14,040	5,279	8,761
ADO	14,040	5,411	8,629
IDO	12,120	3,063	9,057
FO	15,480	8,103	7,377
TOTAL	72,480	25,831	46,649

NOTE: ESTIMATED MONTHLY REQUIREMENT FOR AVG 100, AVG 115, AND JP-1 AS NO CONTRACT MADE FOR THESE ITEMS.

7. IT WILL BE SEEN FROM THE FOREGOING THAT THERE IS SUFFICIENT SCOPE UNDER THE CONTRACTS TO APPLY A FORWARD LOADING CONCEPT. IT MUST, HOWEVER, BE NOTED THAT IN ORDER TO KEEP CAMBODIA SUPPLIED WITH SUFFICIENT POL TO MEET MINIMUM ESSENTIAL CIVILIAN NEEDS, THE AMOUNTS IN EXCESS OF THE BASIC CONTRACTS WILL NEED TO BE SUPPLIED DURING THE COURSE OF THE NEXT MANY MONTHS. AS WASHINGTON IS AWARE, WITH EACH CONVOY THE MEKONG SECURITY SITUATION BECOMES MORE TENUOUS. TIME IS OF THE ESSENCE IN MAKING PRODUCT AVAILABLE FOR DELIVERY.

8. SUBSEQUENT TO DRAFTING THE FOREGOING, WE WERE ADVISED BY

TELA KHMER THAT SUMMIT IN BANGKOK HAS BEEN CLOSED DOWN DUE TO  
A STRIKE, THEREFORE, ALL FURTHER DELIVERIES BY SUMMIT ARE AT  
LEAST TEMPORARILY SUSPENDED.  
ENDERS

CONFIDENTIAL

<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 10 MAY 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SUPPLIES, PETROLEUM  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 DEC 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973PHNOM13487  
**Document Source:** ADS  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** 11652 GDS  
**Errors:** n/a  
**Film Number:** n/a  
**From:** PHNOM PENH  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19731256/abqceqqs.tel  
**Line Count:** 169  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** (A) PHNOM PENH 13458 (B) PHNOM PENH 13340 (NOTAL)  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 NOV 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20-Nov-2001 by shawdg>; APPROVED <17-Dec-2001 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CAMBODIA POL RESUPPLY  
**TAGS:** ENRG, CB  
**To:** STATE INFO CINCPAC  
SAIGON  
BANGKOK  
SINGAPORE  
JAKARTA  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

